

10 years of Community Transformation

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A Word from Bill and Michael

This year, Northside Development Group celebrates 10 years of working toward the mission of improving the health and wellness of the residents of the City of Spartanburg's Northside neighborhood.

Through their unique contributions, the Northside community and our many partners — most notably the Northside Voyagers — make this work possible. And despite the challenges of the past year, significant progress has been made, in both investments in the physical environment and in the people in the Northside.

COVID-19 Response

The effects of COVID-19 have been felt nationwide, and the Northside is no different. As the community quarterback, NDG has worked to ease these effects in a wide range of ways:



VACCINATION CLINICS

Worked with the Edward Via College of Osteopathic Medicine, Spartanburg Regional Healthcare System, and the S.C. Department of Health and Environmental Control, to assist with opening the Northside clinic as a COVID-19 vaccination site and provide transportation for Northside residents to the clinic.



COMMUNITY SAFETY

Provided sanitizing stations and virtual meeting camera to the Dr. TK Gregg Center, allowing the center to serve residents more safely.



SECURED GRANTS

Secured grants to support Northside residents who had disruptions in their life due to COVID-19, partnering with The Bridge at Green Street to aid with overdue rent, mortgage and/or utilities.



SCHOOL SAFETY

Secured PPE and cleaning supplies for The Franklin School to help the early learning center remain open and educate Northside children safely.

2021 Successes

Throughout the challenges of the past year, NDG continued to implement the Northside Transformation Plan:



AFFORDABLE HOUSING

500 Northside Station opened, adding significant new affordable housing with 81 of its 90 units income-restricted. It is the first development in the state to use income-averaging under the Low-Income Housing Tax Credit Program, and will serve residents from "extremely low income" as defined by HUD up to market rate.



NORTHSIDE TOWNHOMES

The first phase of Northside Townhomes, a development by John Montgomery, is nearing completion. NDG worked with Montgomery to provide 25% of the units as affordable to households at 80% of Area Median Income.



HIGH TEST SCORES

The Cleveland Academy of Leadership (K-5) ended the year with its highestever test scores.



VICTORIA GARDENS RENOVATION

Spartanburg Housing completed the renovation of Victoria Gardens, with all 80 of the units completely modernized. The renovations will include new walking trails that will connect to the Dr. TK Gregg Center and the Butterfly Creek Greenway.



COMMUNITY CENTER

The Dr. TK Gregg Center opened to the public gradually over the past year. Northside families are now able to take advantage of all of its amenities, including two indoor swimming pools, basketball gym, walking track, weight room, group fitness room, and community meeting space.



NEW BUSINESS OWNERS

Start:ME Spartanburg graduated its fifth class of entrepreneurs. All 11 graduates were minority-, female-owned businesses.

10 Years of NDG

Lastly, we have many things to celebrate as we mark our 10-year anniversary:



BUTTERFLY CREEK GREENWAY

The Butterfly Creek Greenway created a natural amenity for Northside residents while creating opportunities for recreation and exercise.



THE FRANKLIN SCHOOL

The Franklin School early childhood education center, completed in 2019, is a state-of-the-art facility providing high-quality early learning, with a priority for neighborhood residents.



NORTHSIDE STATION

Northside Station, the mixed-use development at the corner of Howard and College streets, demonstrates collaborative partnerships in the Northside, with AccessHealth Spartanburg, BirthMatters, NDG, Wofford's Community Sustainability Program, and the VCOM/Regenesis Health Care Clinic co-locating there.



THE HUB

The Sunshine Inn was acquired in 2014 with assistance from Wofford College, Spartanburg Regional Healthcare System and the City of Spartanburg. It will soon be redeveloped into neighborhood retail space called The Hub.



HARVEST PARK

Harvest Park serves as a focal point for the neighborhood, providing access to both prepared meals at Monarch Café and fresh fruits, vegetables and meats at the Hub City Farmers Market.

Many exciting opportunities lie ahead. We will continue to work with the Northside Voyagers and Northside community to implement the vision laid out in the 2014 Northside Transformation Plan, and we will continue to actively leverage resources to make that vision a reality.

Bill Baine Michael Williamson

We hope you will continue to support us in this effort.

Additional successes from 2021:



SPARTANBURG HOUSING

We also gained Spartanburg Housing as a neighbor in the Northside when they moved their offices to the former Star Mill on Arch Street.



SENIOR LIVING

The Ellington, a senior affordable development by Schaumber Development, has begun leasing. While NDG had very little direct involvement in its development, our decade of work paved the way for interest from outside developers.



COMMUNITY HEALTH

NDG added a Community Health Worker to our team, who will work directly with residents to address the social determinants of health by connecting them to resources to address their needs.

Additional highlights from 10 Years of NDG:



COMMUNITY PARTNER

VCOM, located on the site of the former Spartan Mill and completed in 2010, energized many of the existing efforts in the Northside.



INVESTMENTS IN THE NORTHSIDE

More than \$125 million has been invested in the Northside, with a focus on health and recreation, education and mixed-income housing.



DECREASED CRIME

Crime rates in the Northside have declined approximately 70% since 2011.



RESIDENT PROGRAMS

Programs, such as Start:ME Spartanburg, NCCER Construction Training, and job referrals and placements have created economic opportunities for Northside residents.

The NDG Team









CARMEISHA WHITE Operations Manager



TONY THOMAS
Community Engagement
Coordinator



GIGAIL PETTY
Community Health Worker



ISAAC MCJIMPSEY
Resource Development
Manager

The Board



BILL BARNET, III Board Chair



MARY THOMAS Board Vice Chair COO, Spartanburg County Foundation



WANDA CHEEKS HOLMES Board Secretary Community Engagement Coordinator, City of Spartanburg



LAURA
HENTHORN
Board Treasurer
Vice President,
Mark III Properties



MOLLY TALBOT-METZ President/CEO, Mary Black Foundation



TERRY BRANNON Owner, Brando Brand Recognition & Awards



SHAUNTE EVANS CEO, Spartanburg Housing



CAREY
ROTHSCHILD
Director of
Community Health
Strategy & Policy,
SRHS



JOHN VERREAULT, III Senior Vice President, TD Bank



TERESA WRAY Retired Preschool Teacher, Bright Horizons at SRHS



ALEX POWELL Commercial Real Estate Manager, Johnson Development Associates



CHELLE JONES
Community
Health Worker,
BirthMatters



STEVEN BROWN Senior Vice President of Premier Banking, First Citizens Bank



TIM SCHMITZ Interim Provost, Wofford College



REGGIE GETER Events Specialist, City of Spartanburg



CATHERINE BLACK Principal, Odgers Berndtson



CHRIS STORY
City Manager, City of
Spartanburg

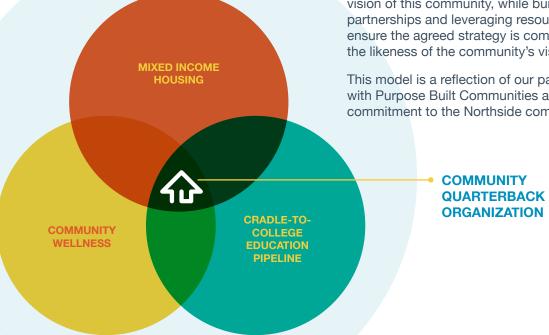
Our **Mission**

We serve to encourage and manage the redevelopment of the City of Spartanburg's Northside community, by honoring its past and expanding the opportunities with a mix of affordable and market-rate housing. economic, educational, recreational, health, and social opportunities for its residents.

As a Purpose Built Communities network member, we deeply believe in providing a holistic approach to tackling deeply rooted issues such as intergenerational poverty, racial inequities, health disparities, and barriers to economic mobility. We understand that long-term, sustainable solutions to these challenges require a quality, coordinated approach that depends on resident collaboration, the alignment of partners and resources, and moving at the speed of trust.

We operate as the Community Quarterback dedicated to the ongoing revitalization of the neighborhood. We partner with Northside residents to set the overall strategy for the vision of this community, while building partnerships and leveraging resources to ensure the agreed strategy is completed in the likeness of the community's vision.

This model is a reflection of our partnership with Purpose Built Communities and our commitment to the Northside community.





CRADLE-TO-COLLEGE EDUCATION PIPELINE

Access to a quality education is imperative for the success of residents in the Northside community for generations to come. We partner with The Franklin School, Cleveland Academy of Leadership, Spartanburg School District 7, Wofford College, Spartanburg Methodist College, Spartanburg Community College, and the Edward Via College of Osteopathic Medicine (VCOM) to ensure residents of the Northside community have access to quality education on all levels, whether they are going to first grade or going to college as a nontraditional student. These partnerships allow us to help residents define and achieve success on their terms in ways that are meaningful, while leading to economic mobility and sustainable livelihoods.



COMMUNITY WELLNESS

Research has shown life expectancy is closely determined by a person's zip code or census tract. A zip code's influence on health is multi-fold and directly affects life expectancy in a number of ways, from accessibility of healthy food, quality schools, stable housing, good jobs with fair pay, and safe places to exercise and play. Zip codes are a subtle indicator of socioeconomic factors inherent to health and longevity, including race, poverty, untenable housing costs, income, and unemployment.

NDG is committed to addressing community wellness through creating access and opportunities to health and wellness programs and services that promote healthy lifestyles, programs that promote economic mobility, a safe recreational facility, and access to neighborhood medical care facilities.



MIXED-INCOME HOUSING

We strive to provide mixed-income housing serving residents at all income levels while minimizing relocation efforts. This ensures the Northside is a neighborhood of choice — meaning that everyone who wants to live in the Northside should be able to live in the Northside.

History of the Northside

early 1900s

The Northside was once home to the sprawling Spartan Mills, and everything from the Northside's housing stock to its economic fortunes, was tied directly to the rise and eventual fall of the mill. The mill was a critical source of financial support and opportunities for many residents in the community at the time. During the early 1900s, African Americans were restricted from having equal employment opportunities as White people. While most workers in southern textile factories were White, African Americans were limited to working in the mill's boiler room, in custodial jobs, and in areas outside of the mill.



2001

2011

The mill was one of the few places that offered employment to Black people in the Northside. However, as the domestic textile industry deteriorated and textiles production was largely outsourced to foreign countries, Spartan Mill scaled back production, shed jobs and finally shuttered for good in 2001. Since then, the predominantly Black community in the Northside has continued to feel the effects.

In 2011, the Northside Development Group was created with the purpose of providing and attracting reinvestment in the Northside community. With VCOM, the Mary Black Foundation, the City of Spartanburg, and Spartanburg Housing all firmly committed to the future of the Northside, other stakeholders came together, including Wofford College, Spartanburg Regional Healthcare System, Spartanburg School District 7 and the Spartanburg County Foundation.

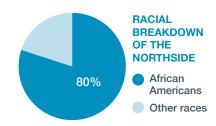
These lead agencies, with support from other local philanthropists, formed the Northside Development Corporation, which was later

rebranded the Northside Development Group (NDG), a non-profit whose original objective was to acquire vacant, foreclosed, or distressed properties in the area. It has since become the lead support organization for the Northside Initiative redevelopment strategy. NDG has also partnered with Purpose Built Communities, an Atlanta-based non-profit renowned for its holistic model of neighborhood revitalization.

2013

A needs assessment in 2013 pointed to ongoing, persistent challenges faced by citizens in the Northside, from crime and a lack of quality housing to low educational attainment and lack of access to health care and early childhood education. The Northside neighborhood consists of more than

400 acres adjacent to the City of Spartanburg's central business district, and at that time included three public housing developments. Meanwhile, nearly 50% of the land today is vacant. Approximately 1,850 people live in the Northside; more than 80% are African American.



In 2013, the Northside was marked by a high concentration of poverty, with rates hovering near 50% throughout most of the target area. Median incomes for households in the Northside remained extremely low, with nearly 80% of households reporting annual median incomes between \$10,160 and \$25,000. The other 20% reported a range between \$25,001 and \$35,000. In contrast, nearby neighborhoods reported median incomes of \$65,001 to \$75,298. Neighboring communities, meanwhile, had poverty rates as low as 6.4%. This income disparity was identified as a significant challenge for the City of Spartanburg and the larger community.

The Northside Development Group exists to help bridge this gap and provide support to residents, by attempting to right the wrongs of systemic injustices and concentrated poverty through providing holistic programming and leveraging resources to create reinvestment and revitalization of the Northside community.

2021

True neighborhood revitalization rarely happens by accident. It requires the work of hundreds of hands, the resources of local institutions and governments, and the collective vision of a community. In the case of the Northside, a healthy amount of all of the above is in place. Indeed, while the complete story of the Northside's revitalization is still being written, it is already noteworthy for the remarkable convening of residents, institutions, and non-profits that, perhaps for the first time in the city's history, have joined together for a singular purpose — the comprehensive transformation of a neighborhood long beset by poverty and its related challenges.

By The Numbers

\$25 million

NDG Investment in the Northside

(since 2013)

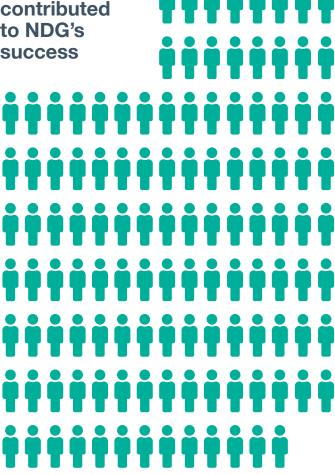
\$150 million

Total Capital Investment

832 people

who have received supportive services

127
Donors have contributed to NDG's success



Start:ME

63
BUSINESSES CREATED

71
PARTICIPANTS

99% MINORITY-OWNED BUSINESSES

77% WOMEN-OWNED BUSINESSES

Scholarships for the Northside community



83 SCHOLARSHIPS AWARDED AT A TOTAL OF:

\$45,489



^{*} Includes developments led by both NDG and other investors







- **A –** Butterfly Creek Construction
- **B** Start:ME Fair
- C Brawley Street Homes









- A Milan Street Artlets
- **B** NDG 10 year anniversary block party
- **C** Northside Station construction
- D Michael and Tony at the NDG open house

Community Education

Cradle-to-College Pipeline

Changes to the Northside will be a positive impact for current residents but we want to ensure that it remains a positive impact for generations of Northside residents to come. Therefore, we are focusing a lot of attention on making significant improvements to local schools – most notably, Cleveland Academy – so that quality education is accessible to all children.

Along with creating a strong partnership with Cleveland Academy, NDG, in partnership with the Mary Black Foundation, First Steps, and other key partners, facilitated the development of the Franklin School Early Learning Center. The center provides learning space for up to 200 students, age 6 weeks to 4 years old, to insure that students enter kindergarten ready to learn.

While solid education begins with school, it extends far beyond. We are helping to provide quality educational resources ranging from cradle to college and/or career. Our hope is that access to these knowledge resources can help residents to grow as individuals, as well as strengthen the Northside Community.

The impact and success of the Northside relies heavily on its residents. Together, we can identify areas of need and set viable solutions in motion. In doing so, we hope to bring the Northside to its full potential – a place where current residents thrive and others wish to join.



The Franklin School

An essential component of the Purpose Built approach to ending intergenerational poverty is a focus on early childhood education.

The goal of early care and education is to create possibilities for each child to discover his/her gifts and talents. The goal of a teacher is to recognize and enhance the child's uniqueness. The Franklin School is designed to do just that.

DR. NUR TANYEL
USC Upstate



WHAT IS THE FRANKLIN SCHOOL?

Most of the resources and formal interventions dedicated to school readiness do not start until



age 4. NDG strongly believes that education starts at birth.

The Franklin School is a full-day, full-year early learning center able to serve children ages 6 weeks to 5 years old with a focus on early learning through discovery: a holistic child development and learning program, using an evidence-based curriculum with STEAM (science, technology, engineering, art, and math) inspired classrooms.

The Franklin School is designed to serve infants, toddlers, and preschoolers from different socioeconomic and cultural backgrounds in an environment where leading research and expertise on early education's best practices take center stage. The state-of-the-art building was designed to fuel young minds by providing optimal learning experiences using both indoor and outdoor classrooms.

THE PARTNERSHIPS

The Franklin School is a partnership between the Northside Development Group (NDG), Spartanburg School District 7 and Spartanburg County First Steps. It is operated by First Steps, maintained by District 7, and owned by Franklin School Facilities Corporation (FSFC), an affiliate entity of NDG. NDG raised funds from community partners and leveraged equity through the use of New Markets Tax Credits to fund the construction of the Franklin School.

USC Upstate is an additional partner. This partnership pairs USC Upstate students majoring in early childhood education with The Franklin School, where they will help and gain experience in early childhood education.

MEASURING SUCCESS

The Franklin School is helping students learn at the most pivotal moments of development — because of that, "90% of its graduates are assessed as 'ready' for kindergarten."

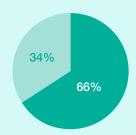
- Strategic Framework

146 students enrolled in The Franklin School

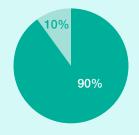
(20-21 school year)



- Attended on a sliding tuition scale
- Paid full tuition



- Spartanburg Residents
- Northside Residents



- Ready for Kindergarten
- Not ready







Countless studies link early quality educational opportunities with long-term social development, academic proficiency, employment opportunities, and overall health outcomes. An effective educational pipeline that starts in early childhood and continues through college is imperative for successful community revitalization.

PURPOSE BUILT COMMUNITIES

Cleveland Academy of Leadership

The Cleveland Academy of Leadership has been in the community for more than two decades. A pillar in the Northside community, it offers support to its students above and beyond the call of duty.

Principal Marquice Clark collaborates with Northside organizations such as the Dr. TK Gregg Center to help facilitate an after-school program with an emphasis on STEAM. He also works closely with The Franklin School and NDG to identify common needs among the agencies and collaborate to find mutually beneficial solutions that keep the children as the central focus of the Northside Initiative.

NDG is committed to providing ongoing financial support to aid in the development of youth on the Northside. Today the Cleveland Academy of Leadership holds the position of a Title I elementary school with approximately 420 students. With the Title I status there is a constant need for more resources to assist students. Through the efforts of community supporters, the Cleveland Opportunity Fund was established.

THE CLEVELAND OPPORTUNITY FUND

The Cleveland Opportunity Fund provides funding for creative technology and educational experiences, such as field trips, that increase innovative exposure for children. Recently, students were able to take part in a team-building exercise by building hovercrafts.

MENTOR PROGRAM

The Northside Voyagers also have an active role in educational programs. At Cleveland Academy, the Voyagers implemented a mentor program with students to offer them leadership training, one-on-one mentoring, and assistance with reading. In addition, the Voyagers help volunteer and sponsor an annual 5K run.



College Conversations

College Conversations is a new series that was launched to target Northside students between the 6th – 12th grade that are interested in going to college.

This is a 12-week series focused on highlighting local colleges, having in-depth conversations about funding education, and giving opportunities to the students to tour campuses and ask questions to admission representatives.

Our hope is to connect students to community resources to help prepare them with college readiness, learn about local institutions, and also encourage them to take advantage of local scholarship opportunities.



12

week series focused on highlighting college discussions

\$1,200 awarded to two Northside seniors who attended all of the sessions



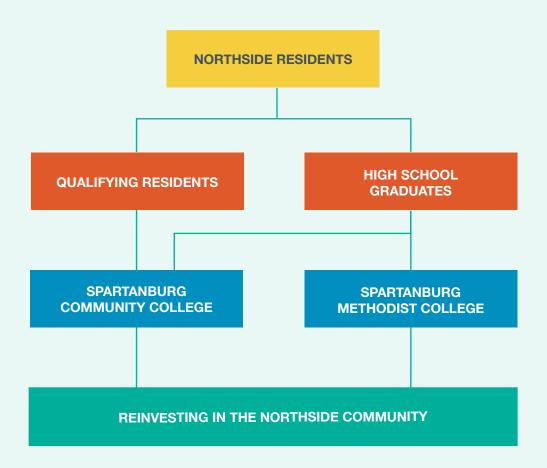
THE TOPIC DISCUSSIONS INCLUDE:

- The college acceptance process
- FAFSA
- Tuition
- Housing costs and meal plans



Scholarships for Northside Residents

The Pipeline for Northside Reinvestment



The Northside Development Group has partnered with Spartanburg Community College and Spartanburg Methodist College to provide scholarships to Northside residents in an effort to strengthen the community and provide opportunities for economic mobility.

These partnerships are creating a pipeline to help mobilize Northside youth to overcome generational poverty by having the ability to attend college with minimal debt, while also creating reinvestment into the community through providing local incentives for higher education.

Spartanburg Community College (SCC)

Qualifying Northside residents could attend Spartanburg Community College tuition-free to study a curriculum of choice, even for taking core classes to transfer to a four-year institution. The scholarship is open to any Northside resident looking to gain higher education, train for a career, or specialize in a trade.

Spartanburg Methodist College (SMC)

Spartanburg Methodist College is providing recent high school graduates who are residents of the Northside and are attending college for the first time an opportunity to attend SMC tuition-free. The students must meet the requirements to receive the LIFE Scholarship and be admitted into SMC.



SCC NORTHSIDE SCHOLARSHIP FUNDS



2016-2017

2017-2018

50

\$19,921

2018-2019

27

\$15,088

2019-2020

\$9,058

Community Well-Being

"If you want to go fast, go alone. If you want to go far, go together."

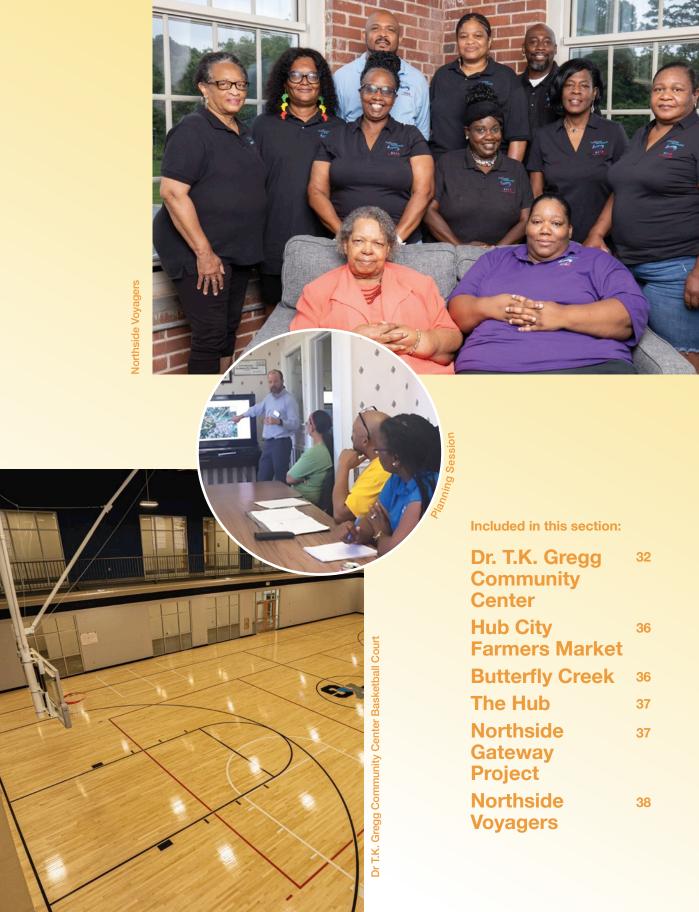
- African Proverb

Along with infrastructure and housing, strong communities need vital public and commercial assets for families to thrive. These include access to things like grocery stores, banking, retail, recreation outlets and quality schools.

To begin this process, we raised approximately \$1.6 million for Harvest Park – a healthy food hub for residents to eat and shop for fresh, healthy foods. The complex opened in 2014, providing space for the weekly Hub City Farmers Market, the Urban Farm, and the Monarch Café.

But it's not all about physical assets – it's about people and their connections to each other. To help facilitate this, we are creating outdoor recreational areas in which neighbors and community members can foster relationships and share family values. These efforts include Butterfly Creek Park and Greenway, a daylighted creek, paths and trails.

Just down the street, the Dr. T.K. Gregg center was completed in 2020, providing community space, a fitness center, and two pools. The center serves as the North end of the Butterfly Creek Park and Greenway.



Dr. T.K. Gregg Community Center

As part of the Northside Redevelopment Plan, the City of Spartanburg in partnership with NDG has built a new state-of-the-art community center at the former site of Oakview Apartments.

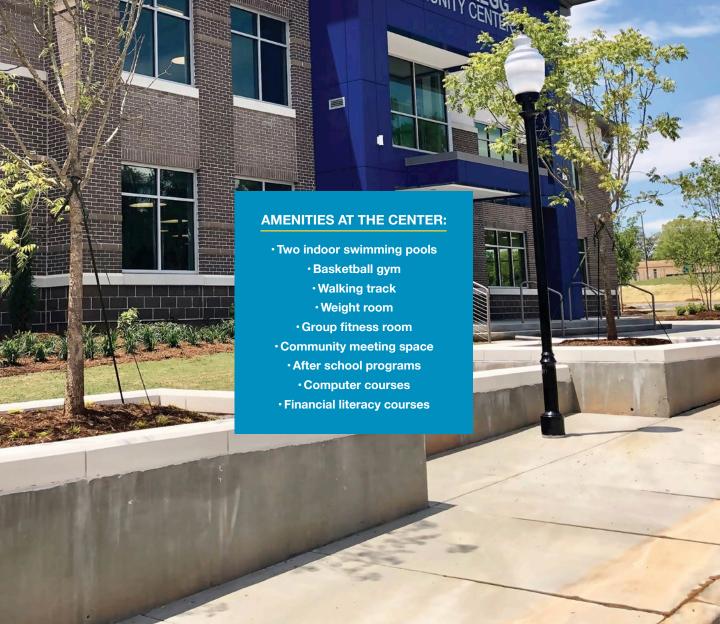
The new Dr. T.K. Gregg Community Center includes two pools and a large fitness room. The center also has meeting space for community events. It hosts after-school programs, computer courses, and financial literacy courses. It provides a healthy, safe place for children to learn and grow as well as for families to come together to learn and pursue overall health and wellness. The center is owned and managed by the City of Spartanburg's Parks and Recreation Department. Swim lessons are provided by the Thomas E. Hannah Family YMCA.

NDG continues to support the center through leveraging resources and partnerships to provide ongoing support, playground equipment, and youth development programs and tutoring.

The Dr. T.K. Gregg Center adjusted its operations through the COVID-19 pandemic and assisted families by providing virtual learning as a supplemental program for local students and their educational needs. The facility is now open and fully serving the youth, seniors, and families of the Northside.



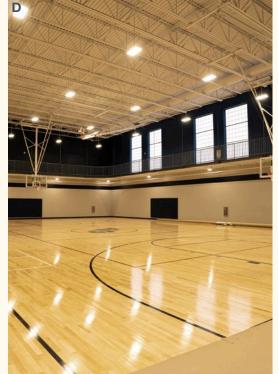












- A Multi-purpose room
- B Indoor swimming pool
- C Construction of the Center
- D Basketball courts and walking track

Hub City Farmers Market

In 2021, Hub City Farmers Market and Northside Development Group encountered significant growth and collaboration between the organizations. We worked together to find solutions to important problems surrounding food insecurity, community engagement, and youth development through teamwork and program implementation, such as Start:ME, Youth Farm and Seed to Table at Franklin School and Cleveland Academy, and partnership on community events, such as the Farm Parties and Block Parties.

"We are very much looking forward to continuing our fruitful alliance in the coming years," said Hub City Farmers Market Executive Director Jordan Wolfe. "Already we have more Farm Parties, activities and workshops for Northside Youth, and Harvest Park Improvements in the works that will not only be for the Northside neighborhood to enjoy but will set an example for the new development in Spartanburg."



Butterfly Creek & Greenway

Located in the heart of the Northside behind Harvest Park, Butterfly Creek has brought new life to the area. The creek cultivates a fun, positive space for individuals of all ages to enjoy. The surrounding area has been transformed into a park that includes walking and biking trails, educational kiosks, pavilions, and an outdoor learning laboratory for children to learn about the variety of native flora growing there.



- Creates a safe walkable community
- Connects the neighborhood to Harvest Park
- Transformed park that includes walking and biking trails, educational kiosks, pavilions, and an outdoor learning laboratory for children to learn about the variety of native flora



The Hub

Located on one of the most high-profile redevelopment sites in the Northside, The Hub is expected to open in late summer/early fall of 2022. The 16,700-sf mixed-use commercial development by Greenville-based Fletcher Development will house several restaurant and retail tenants, including the Wofford College bookstore.

Both practically and symbolically, The Hub is a critical development and sign of significant progress in the Northside story. The restaurant and retail tenants will provide both job opportunities and high quality amenities for Northside residents and

visitors, while the bookstore will expand Wofford's presence in the neighborhood.

The Hub is also a testament to the type of partnerships that have defined the Northside Initiative. It is located on the site of the former Sunshine Inn, a budget motel that was acquired and demolished by the City of Spartanburg in 2014. Spartanburg Regional Healthcare System and Wofford College assisted in the costs to acquire and demolish the old motel.

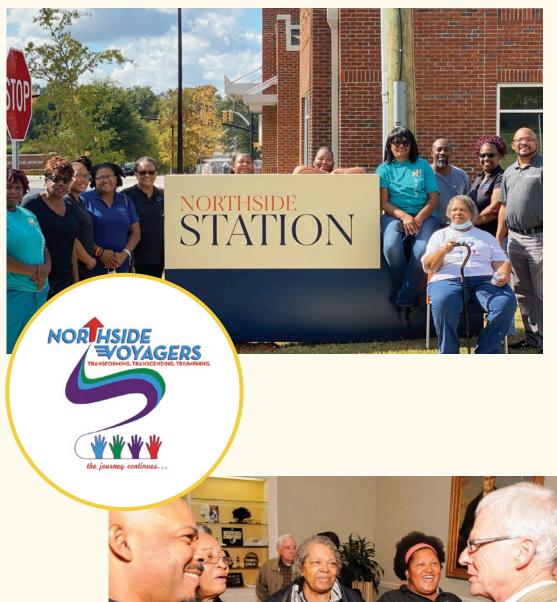
Situated on North Church Street adjacent to Spartanburg Regional Medical Center and Wofford College and within an easy walk of the heart of downtown, The Hub will serve as an attractive Northside gateway where for years the old motel had discouraged engagement and investment in the neighborhood.

Northside Gateway Project

In the summer of 2020, the Northside Gateway Art Committee was formed with the purpose of selecting an artist for an "iconic" outdoor artwork for the new gateway plaza at the corner of Howard and College Streets in the Northside. The committee was comprised of Northside residents, stakeholder, and arts professionals including Cheryl Stewart and Sarah Tignor who were both commissioned to lead the effort. Over 160 artists nationwide submitted their proposals. After an extensive process of elimination, Olalekan Jeyifous was chosen by the committee in February of 2021 as



the artist to create the iconic artwork. Jeyifous is a Brooklyn-based artist whose work reflects the relationship between architecture, community, and environment. The Gateway art will be an expression of the cultural identity and economic vitality of the Northside community with the intent on inspiring healthy lifestyles. The estimated completion date for the project is Fall of 2022.





16 current members of the Northside Voyagers

(2020-2021)

EBONY WOODY TONY THOMAS CYNTHIA BELL PHOENIX MILLER KELLY RICHARD DEBORAH MOORE MONIQUE WATSON GAIL WILKINS ANGELA HUEY LINDA ASKARI JEFFREY SHIPPY JOY DOWNING MAXINE KELLY ROSA BERRY MINNIE JOHNSON WANDA CHEEKS-HOLMES

In Memoriam SYLVIA MEANS

Northside Voyagers

The Northside Voyagers are the autonomous resident leadership team of the Northside. Each of its members has a genuine vested interest in the continued growth and betterment of the Northside community.

NDG's partnership with the Voyagers is the "secret sauce" that enables NDG's work to be progressive and successful. The Voyagers' guidance, leadership, and collaboration are the most critical components to the Northside Initiative's vision.

Our shared vision includes an all-inclusive community dedicated to prosperity and empowerment through partnerships. The mission of the Northside Voyagers is changing the community one brick at a time while remembering its rich and diverse history. The Voyagers believe the Northside community has the right and opportunity to exist, prosper, and thrive in a vibrant neighborhood that cares for its elderly and children. A core value of the Voyagers is maintaining patience and respect with each other and the broader community.

The Voyagers provide supplemental programs to the community through youth mentorship, food distribution, referrals to local resources, and hosting neighborhood clean-up parties. The Voyagers have an ongoing food outreach program that assists elderly residents who are homebound. The Northside Voyagers are currently working in collaboration with partners to assist elementary school students in a mentoring program at Cleveland Academy of Leadership. They are also working to document the history of the Northside and its ongoing transformation.

The Voyagers are the liaison, voice, and advocate for the needs and desires of the community. Their partnership with NDG allows honesty, accountability, and transparency to drive discussions, plans, and future developments.

Community Programs

NDG works with several local community partners and financial institutions to offer a variety of services for a thriving Northside Community.

Our programs are part of our holistic approach to provide opportunities for economic mobility and financial stability for Northside residents. Our goal is that residents are able to overcome barriers and achieve personal aspirations, like attaining homeownership, earning a living wage, addressing social determinants of health or rehabbing their homes.

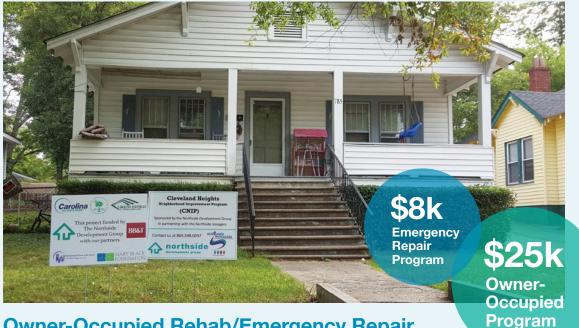


Volunteer Paint Project

Information Session BirthMatters Booth at Start:ME Popup Shop the Matters

Included in this section:

Owner- Occupied Rehab	42
Down Payment Assistance Program	42
NCCER	43
Community Health Workers	43
Homebuyer Readiness	43
Start:ME	44



Owner-Occupied Rehab/Emergency Repair

In 2015, the Northside Development Group initiated an owner-occupied rehabilitation program to support emergency and major repairs needed by existing homeowners in the Cleveland Heights area. The Northside's Cleveland Heights Neighborhood Improvement Program (CNIP) provided opportunities for homeowners to receive repairs. In addition to funding from a five-year forgivable loan, eligible homeowners also received assistance from volunteer groups such as AFL Global and The Episcopal Church of the Advent.

NDG now participates in additional programs that offer home repairs such as the Emergency Repair Program and their Owner-Occupied Program through the SC Housing Trust Fund. The Emergency program provides up to \$8,000 for repairs that remove health and safety risks to homeowners, and the Owner-Occupied Program can provide up to \$25,000 in homeowner repairs.

Down Payment Assistance Program

NDG has committed to providing opportunities for lowto-moderate income families to become homeowners in the Northside. Through this process, NDG has established a \$10,000 down-payment assistance program to assist qualified first-time homebuyers and local heroes. NDG also provides this special incentive to all Spartanburg School District 7 employees looking to make their home on the Northside.

FIRST TIME HOMEBUYER IN THE NORTHSIDE?

Down-payment assistance available to those who qualify

NCCER

(NATIONAL CENTER FOR CONSTRUCTION EDUCATION & RESEARCH)

NDG launched a pilot program in partnership with Spartanburg Regional, Spartanburg Community College, City of Spartanburg, and OneSpartanburg to provide Northside residents an opportunity to obtain full-time employment by providing a pathway for construction education, training, and apprenticeship. Residents interested in learning the construction trade have the opportunity to attend classes, participate in an apprenticeship, and make a livable wage. Once fully NCCER-certified, participants use their new skills to work with local construction companies and subcontractors, specifically in the Northside.

Because of the success of the program, Spartanburg Regional Healthcare System has scaled the program countywide, providing trained construction workers to contractors throughout Spartanburg County.

NDG's role is to provide ongoing support through recruitment of Northside residents.

Spartanburg Regional **Healthcare System Spartanburg Community College** OneSpartanburg, Inc. Northside **Development Group** City of Spartanburg **NCCER** CERTIFICATION **PROGRAM**

Community Health Workers

NDG has partnered with Spartanburg Regional Healthcare System to administer a grant received through The Duke Endowment. This opportunity has enabled NDG to hire two community health workers.

Community Health Workers serve as a bridge between communities, health care systems, and state health departments to help address healthcare disparities. They help provide case management and referrals to residents for a number of different issues.

from obtaining affordable housing, to applying for SNAP benefits. finding a primary care physician, and addressing a number of other needs that contribute to overall quality

of life.

Angelia Eouppo Gigail Petty serves as the Northside Community Health Worker, and Angelia Edwards serves as the Highland Community Health Worker at the Bethlehem Center.

Homebuyer Readiness

The homebuyer readiness program includes oneon-one advising sessions. financial literacy education, credit review, and budgeting strategies. During these advising sessions, clients work with the NDG's Supportive Services Manager to develop financial goals and an action plan. They meet regularly to ensure the client is on track to reaching their overall goal. Clients receive basic homebuying tips, information on qualifying for a mortgage, and referrals to local banks and resources to help the client navigate the process.

14

Week Long Program

99%

Minority Entrepreneurs **73%**

Women Entrepreneurs

I first learned about NDG through being a prior Northside resident. I later learned more about NDG while going through the pilot Start:Me Spartanburg program. NDG has impacted my family and I through financial counseling, navigating the first-time homebuyer experience, learning business skills and traits, and helping me to build social capital. There's much more to say, but to sum it up NDG has been a big blessing to my family.

TERRANCE HAWES

Co-founder of Elephnt Group, LLC and BARS Academy / Owner, Hawes Installs, LLC

I learned about the Northside
Development Group through friends and
social media. The NDG StartME 2020
Entrepreneur Accelerator program reignited and launched my business to
another level by providing an array of large
community leadership networks, funding
resources, business contacts, mentorship
and opportunities for growth. I'm grateful
for this push and their support which has
truly impacted my life and my business.
Thank you, Northside Development Group.

RITA MIMS

Owner, Breath of Life CPR, Health and Wellness, LLC

I learned about NDG through Mrs. LeKesa Whitner. Mrs. Whitner encouraged me to research the program and see if I would be interested in enrolling in the program. My entire family benefited from this program, the information and support empowered me in a way that I was able to open a business expose my daughter to entrepreneurship, and educate my siblings and others in the benefits of self-employment and what NDG has to offer. I thank God every day for opening the doors of opportunity to be involved with NDG. My family's life has dramatically changed because of this experience and we've been able to bless other families' lives through employment, financial support, and guidance in what NDG has educated us with in life and business. I wish the program's continued success and offer any help I can to continue to educate our community.

CYNTHIA WATSON

Owner and Operator of Facez by Cynthia, LLC

Start:ME

Start:ME is an entrepreneurship accelerator program modeled after an Atlanta-based program designed by Emory University.

The program provides participants with 14 weeks of business training, allowing participants to develop their business plans, foster relationships with clients and stakeholders, and present their businesses to potential lenders.

This program is an initiative to help Spartanburg natives start successful small businesses within the community. At the end of the 14-week program, peers vote for businesses they feel are ready to be awarded a loan up to \$5,000 that will help build or grow their business. During graduation, entrepreneurs have an opportunity to share their services and products at the Start:ME Showcase during the Farmers' Market at Harvest Park.







Start:ME Participation	NUMBER PARTICIPATED	NUMBER GRADUATED
2017	14	13
2018	15	10
2019	15	14
2020	14	13
2021	13	13
TOTAL	71	63

NUMBER THAT OPENED A BUSINESS	CAPITAL LOANS RECEIVED	NUMBER OF EMPLOYEES
6	\$10k (2 recipients)	1
7	\$7.5k (2 recipients)	34
7	\$15k (3 recipients)	3
6	\$10k (3 recipients)	4
8	\$15k (3 recipients)	2
34	\$57k total loans from CommunityWorks	44

Community Housing

The Northside is a community of choice.

We seek to develop a community in which all housing is high-quality, mixed-income, and appealing to a variety of residents. Housing is a key factor in the strength of a community. To ensure Northside families have safe structures in which to call home, we are working hard to bring improved single and multi family housing, both affordable and at market rate, to the Northside. We have worked with the Voyagers and community to minimize the displacement of existing residents due to redevelopment while also ensuring that all residents have access to the opportunities provided by NDG.



Included in this section:

Апогааріе	50
Housing in	
the Northside	
500 Northside	52
Station	
The Lofts at	52
Northside	
Station	
Northside	52
Townhomes	
Brawley	53
Street Model	
Block	
The Village at	53
Creekside	

Northside Townhomes

Home Ownership

Housing in the Northside

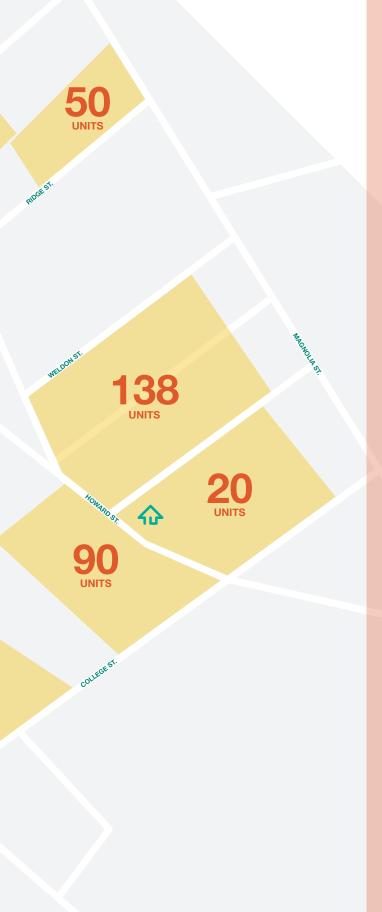
80 UNITS 8 LINITS

*INCLUDES DEVELOPMENTS LED BY BOTH NDG AND OTHER INVESTORS

10 LOTS

Anamers





Multifamily

90 500 NORTHSIDE STATION

20 THE LOFTS AT NORTHSIDE STATION

42 BRICK LOFTS

50 ELLINGTON

150 BON HAVEN

80 VICTORIA GARDENS

138 NORTHSIDE TOWNHOMES

200 ARCHIBALD TOWER

PEARL PLACE

Townhomes

21 VILLAGE AT CREEKSIDE

21 BRAWLEY STREET MODEL BLOCK

Single Family

10 HOMES OF HOPE

4 JAMES WHITE ENTERPRISES

12 HABITAT FOR HUMANITY

10 VILLAGE AT CREEKSIDE

2 SELF BUILD

500 Northside Station

- Mixed-Income Housing Development
- · November 2021

Developed in partnership with Spartanburg Housing, Spartanburg Housing Partners, and NHE. This mixed-income housing development includes 90 units, 81 of which are classified as affordable and reserved for people who make between 30%-80% area median income. This project is the first in the state of South Carolina to use Income Averaging.



The Lofts at Northside Station

- · Mixed-use, Mixed-Income Development
- ·May 2020

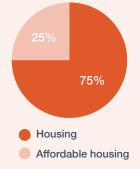
The project includes four distinct sections: a clinic for the Edward Via College of Osteopathic Medicine (now used for Regenesis Healthcare), Wofford College's Community Sustainability program with student housing, non-profit office space, and mixed-income housing. NDG, BirthMatters, AccessHealth Spartanburg, and Live Healthy Spartanburg's offices are housed on the first floor of this facility.

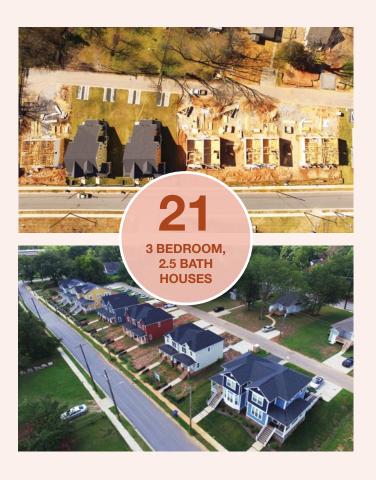
Northside Townhomes

- Townhomes
- ·2020 Ongoing

With Northside Townhomes, Montgomery Development Group will add 47 3-bedroom, 3.5-bathroom townhomes in the first of three phases. Upon completion, the project will include approximately 130 units, a quarter of which will qualify as affordable housing. The first phase broke ground in late 2020 and is expected to start leasing in the first quarter of 2022.

130 units once completed





Brawley Street Model Block

- Mixed-Income Rental Housing2015 2019
- 21 units were completed on Brawley Street, representing the Northside Initiative's first residential development.

Working with key community partners, the City of Spartanburg, Spartanburg Housing, and Homes of Homes, NDG made significant improvements to the area. while delivering much needed quality affordable and marketrate housing on long-vacant abandoned properties. These mixed-income rental units serve families earning income between 50%-120% of area median income. The Brawley Street Model Block units are 3 bedrooms, 2.5 bathrooms, and approximately 1200 square feet.

The Village at Creekside

- · Brownstones, Townhomes, Single-Family Homes
- •2021 Ongoing

NDG is partnering with developer Rick Quinn to construct up to 31 units for homeownership on the corner of College and Brawley streets, with 8-10 designated for low- to moderate-income families. Twenty-one additional lots on Manning, Farley, and Folsom streets have been set aside for single-family homeownership.



Special Thanks

The Northside Development Group has had the privilege and honor of serving the residents of Northside Community over the past decade. The work of transformation has been fueled by our many investors and supporters. On behalf of board of directors, staff, and Northside residents, the Northside Development Group would like to thank our investors.

BANKS

DEVELOPMENT PARTNERS

AT&T
Creative Builders
Duke Energy
Harper Construction
James White Enterprises
JHP Architects
McMillan Pazdan Smith
NHE
Site Design
TLAQK Construction

CORPORATE/FOUNDATIONS

Balmer Group Barnet Development Corporation BMW Carolina Panthers Charlotte Mecklenburg Community Foundation Cheohee Holding Group Contec Crane Fund for Widows and Children Dellfrio The Duke Endowment Econometrica **Episcopal Church of the Advent** Gibbs Charitable Foundation Greater Greenville Chamber Inman-Riverdale Foundation J M Smith Foundation **Longleaf Foundation** Mary Black Foundation McMillan Pazdan Smith McNair Law Firm Milliken Foundation OneSpartanburg Phifer-Johnson Foundation **Purpose Built Communities** SeamonWhiteside and Associates Shortia Flower Club The Spartanburg County Foundation Spartanburg Regional Healthcare System Sisters of Charity Foundation of SC United Way of the Piedmont White Elephant Enterprises White Oak Management

GOVERNMENT / INSTITUTIONS

City of Spartanburg
CommunityWorks

Federal Aviation Administration

SC Association for Community Economic Development

SC State Housing Finance and Development Authority

South Carolina Community Loan Fund

Spartanburg County

Spartanburg Housing

Spartanburg Regional Airport Authority

Spartanburg Regional Healthcare System

US Department of Housing and Urban Development

Wofford College

Special Thanks Cont.

ADVISORY TEAM

The Arts Partnership	Northside Voyagers
The Bridge at Green Street	Piedmont Community Actions
Barnet Development Corporation	Piedmont Interstate Fair
Butterfly Foundation	ReGenesis Health Care
BVI Development	SC Community Loan Fund
Carolina Foothills Federal Credit Union	Spartanburg Community College
City of Spartanburg	Spartanburg County
Cleveland/Northside Neighborhood Association	Spartanburg County Community Development
CommunityWorks	Spartanburg County Foundation
Converse College	Spartanburg County Public Libraries
First AME Church	Spartanburg Housing Authority
Green Street	Spartanburg Methodist College
Habitat for Humanity	Spartanburg Regional Healthcare System
Homes of Hope	Spartanburg School District 7
Hope Ministries	Spartanburg Water System
Hub City Farmers Market	St. Paul Missionary Baptist Church
Integral Solutions	United Way of the Piedmont
J.W. Woodward Funeral Home	University of SC Upstate
Mary Black Foundation	Upstate Workforce Board
NAACP Spartanburg Branch	Via College of Osteopathic Medicine (VCOM)
National Development Council	Wofford College
Northside Development Group	YMCA

Previous NDG Board Members

In addition to our current board members, we want to recognize the selflessness and dedication of every person who previously served on Northside Development Group's board. NDG and the Northside community has benefitted from their passion for the Northside, its people and its future.



MARCOS GOMEZ-AGNOLI 2014 - 2021



RENEE ROMBERGER 2011 - 2018



LINDA ASKARI 2013 - 2021



DAVID S. WOOD 2012 - 2017



DR. KAY WOODWARD 2020 - 2022



ROCHELLE WILLIAMS 2017 - 2020



RICHARD DILLARD 2013 - 2019



ED MEMMOTT 2011 - 2018



DEBORAH MOORE 2013 - 2019







- A The Franklin School
- **B** VCOM Campus
- C Hub City Farmers Market







- **B** NDG 10 Year Anniversary Block Party
- C The Hub Groundbreaking

Awards & Recognitions

Northside Initiative Receives Inaugural Riley Institute Award Recognizing Landmark Collaborative Achievement

Furman University's Riley Institute announced that the Northside Initiative will be honored with the inaugural OneSouthCarolina Partners in Progress Award, which recognizes a landmark collaborative achievement contributing significantly to social and economic progress in South Carolina.

The inaugural award was presented to Northside Initiative partners at the Building OneSouthCarolina Forum on May 10, 2022, at the Columbia Metropolitan Convention Center. The new forum is a sister event to the Riley Institute's OneSouthCarolina Legislative and Civic Leadership Awards, formerly known as the David H. Wilkins Awards, which occurs the evening prior.

Dr. Don Gordon, executive director of the Riley Institute, said he believes the Northside Initiative offers valuable takeaways which other communities may benefit from hearing.

"All across South Carolina, there are outstanding examples of leaders of different backgrounds rolling up their sleeves, united in addressing complex challenges with creative solutions," Gordon said. "Offering the new award and the Building OneSouthCarolina Forum in addition to our annual legislative and civic leadership awards advances our goal to illuminate how progress happens in the state."

About the Riley Institute at Furman University

Furman University's Richard W. Riley Institute advances social and economic progress in South Carolina and beyond by building leadership for a diverse society, hosting expert speakers to broaden perspectives on critical issues, supporting public education, and creating knowledge through community solutions-focused research. It is committed to nonpartisanship in all it does and to a rhetoric-free, facts-based approach to change.

Learn more at furman.edu/riley



Additional NDG Awards

2021

Ike Williams Award for Civic Engagement and Grassroots Development – SCACED Awarded to Tony Thomas

2019

Duke Energy Citizenship and Service Award Awarded to the Northside Voyagers

ACEC Engineering and Environmental Excellence

Community Volunteer of the Year – ACHI Magazine Awarded to Lekesa Whitner

Inclusion Advocate of the Year – Spartanburg Chamber Centennial Celebration

Awarded to Lekesa Whitner

2018

HUD Secretary's Award

2015

Robert Wood Johnson Foundation Culture of Health Prize

Distinguished Citizen
Award from Wofford
College Alumni
Association
Awarded to the Northside
Voyagers



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